

Course Title:

Fair business practices and International contracts

Course aims:

This course is aimed at providing specialist knowledge of fairness and equity principles in business and international contracts, where fishery industries represent an important field of activity. Main focus is given to general principles of good faith, transparency and confidentiality clauses. Particular investigations are on the function, typologies and nature of such principles and rules on hard law background and soft law practices among States and private operators, and their circulation.

Intended learning outcomes:

- Learning outcome 1

Providing specialist knowledge in the field of fair business practices and international contracts

- Learning outcome 2

Decision making, team work and problem solving in relation to the most relevant issues business practices and contracts

- Learning outcome 3

Knowledge about most relevant clauses related to fair business and their enforceability

Course contents

	Hours
Title Subject 1	6
The definition of good faith clause	
Title Subject 2	4
(the measures of) protection of company reputation	

Title Subject 3

The role of the transparency on the individuals' responsibility 3

Title Subject 4

The documental fairness 4

Title Subject 5

The respect of laws and regulations 5

Title Subject 6

The integrity and ethical standards in the commercial transaction

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Course material:

We are going to use

- i) ppt presentations
- ii) other materials (eg. case study, reports, links, video, exercises, scientific articles)

Teaching method:

- i) Lectures f2f
- ii) Practical exercises
- iii) Video
- iv) Group assignment (problem solving + simulation case/exercise + moot courts) connected to some previous subjects

Assessment method and criteria:

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The assessment method is based on

- 1) the test method (weight 40%)
- 2) project work development (weight 60%)

Notes and prerequisites:

None

Course Structure

On-line phase (15/20h) (modules/topics you would like to address in the on-line phase on the training)	Face to face phase (24h) (modules/topics you would like to address in the face to face phase on the training)
The definition of good faith clause	Case materials and simulation
Measures of protection of company reputation	Standard and best practices analysis - Practical experience
The role of the transparency on the individuals' responsibility	Drafting simulation – group working
	The documental fairness
The respect of laws and regulations	Exercises and simulation
The integrity and ethical standars in the commercial transaction	Standard and best practices analysis - Practical experience



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